



**SLB Employees
Credit Union**

77th Annual Meeting of Members

February 19, 2024

SLB Employees Credit Union

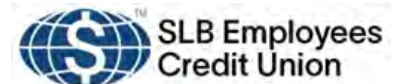
Annual Meeting of Members - 2024

February 19, 2024



MEMBER OWNED, MEMBER LEDSM

www.secu.slb.com (281) 285-4551 E-mail: secu@slb.com



Chairman's Introduction

- Welcome to the 77th Annual Meeting of SECU Members
- Webinar Format
 - Join via Personalized Registration Email w/ Webinar Link
 - Join by Phone:
 - » US Toll Free: 1 833 954 8887
 - » International Direct: +1 857 504 8887
 - » Participant Passcode: 47382223#
 - Join by Webinar Number:
 - » <https://help.webex.com>
 - » Webinar Number (Access Code): 2661 597 7998
 - » Webinar Password: H7FtCace9m7 (47382223 from phones)
- Call To Order

Chairman's Introduction

- Credit Unions – Organized With Common Bond
- Member Owned – Member Led
- SLB Is Our Sponsor
- In 2024, the US Credit Union movement celebrates 115 years while SECU celebrates its 77th anniversary

Agenda

- **Chairman's Report**

- Comments
- Introduction of Current Board of Directors

- **President's Report**

- Finance
- Comments

- **Election of Board of Directors**

- Nominating Committee Submissions
- Introduction and Biographies
- Confirmation

- **Q & A**

- **Other Business**

- **Door Prizes**

- **Closing Remarks**

Joe Van Valkenburgh

Harold Ottis

Jodie Lowry

Harold Ottis

Joe Van Valkenburgh

Nadia Hasouris

Joe Van Valkenburgh

Chairman's Report

- **Solid Year with Strong Results**

■ Assets	\$ 901.7 M
■ Member Deposits	\$ 702.0 M
■ Members	27,923
■ Dividends / Interest	\$ 6.7 M



- **Secure**

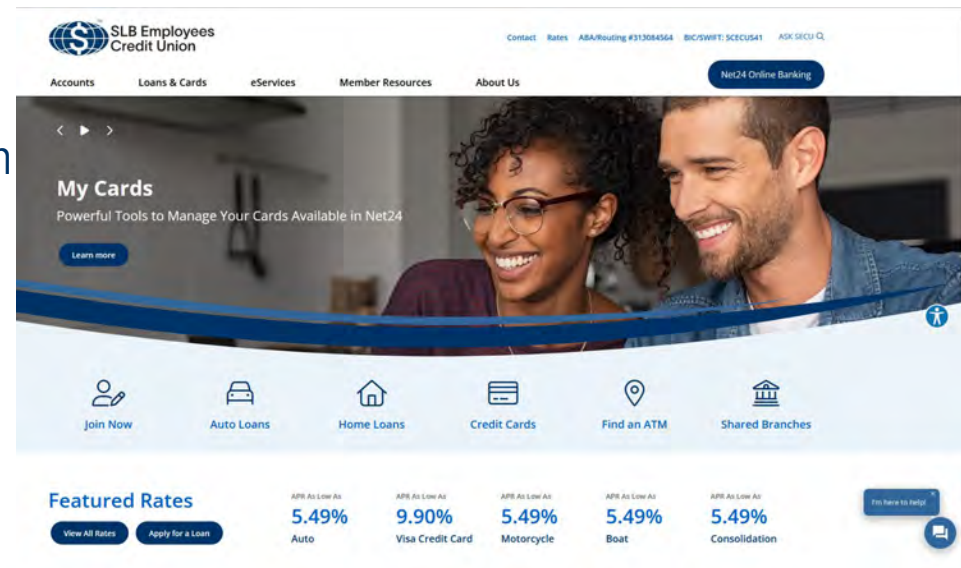
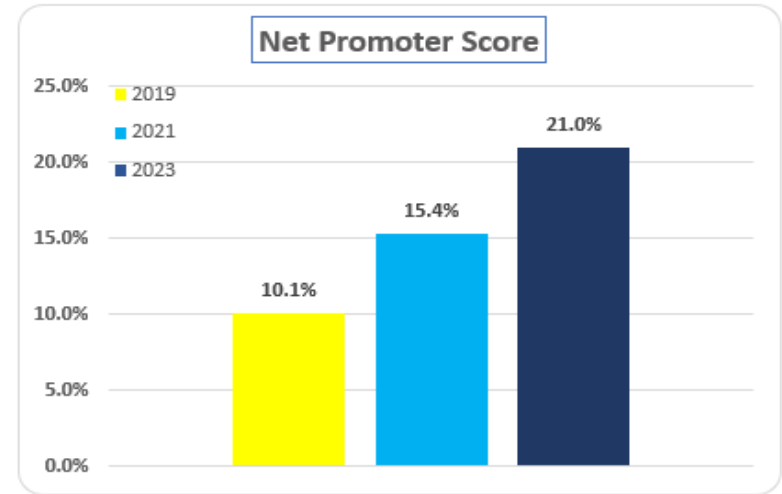
- State of Texas Credit Union Department Examination
- Nearman, Maynard, Vallez CPAs – Unmodified Opinion
- NetBank Audit – IT Audit/Vulnerability Assessment/Penetration Test
- BauerFinancial's 5-Star Superior Rating – **80th** Consecutive Qtr
» www.bauerfinancial.com

- **By-Law Amendments**

- No By-Law Changes in 2023
- Minimum Share Balance for Membership Reduced to \$5

Chairman's Report

- **Member Survey Completed**
 - Net Promoter Score **+ 5 points**
- **Launched Member Focused Website**
 - Complete Redesign
- **Introduced My Cards**
 - Self-management Card Application
- **Successful Rebranding**
 - SLB Employees Credit Union



Current Board of Directors

<u>Position Number</u>	<u>Incumbent</u>	<u>Location</u>	<u>Term Ends</u>
I	Kannan Venkataraman	SLB - Retiree	Q1-2026
II	Jodie Lowry	SLB - Sugar Land	Q1-2026
III	Joseph Van Valkenburgh	SLB - Retiree	Q1-2026
IV	Bob Fons	SLB - Retiree	Q1-2024
V	John Zarnowiecki	SLB - Rosharon	Q1-2025
VI	Nihal Wijeyesekera	SLB - Retiree	Q1-2024
VII	Nadia Hasouris	SLB - San Felipe	Q1-2024
VIII	Sonny Johnston	SLB - Retiree	Q1-2025
IX	Jerry Harper	SLB - Retiree	Q1-2025

President's Report

- Finance

- Assets Growth (\$24.9M) (-2.7%)
- Loan Growth \$61.3M (+33%)
- Capitalization 21.45%
- Returns to Members \$6.7M (*All-time Record - Over 2 1/2 Times 2022*)

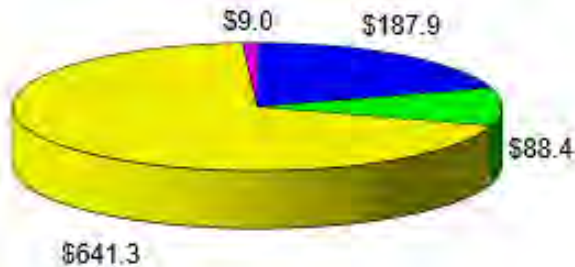
- Comments

- Fraud Awareness
- Moving Forward
 - » Core Processing System Due Diligence
 - » My Cards Expansion
 - » International Direct Dial Capability

Asset Growth: -2.7%; -\$24.9M in 2023

Assets - Dec 22
\$926.6 M

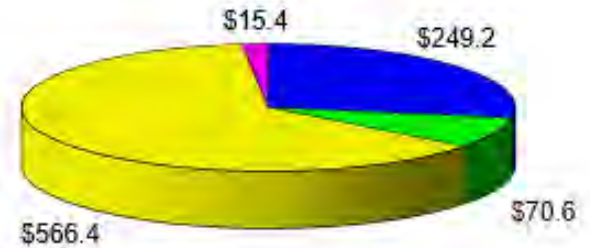
\$M



Loans Cash Investments Other

Assets - Dec 23
\$901.7 M

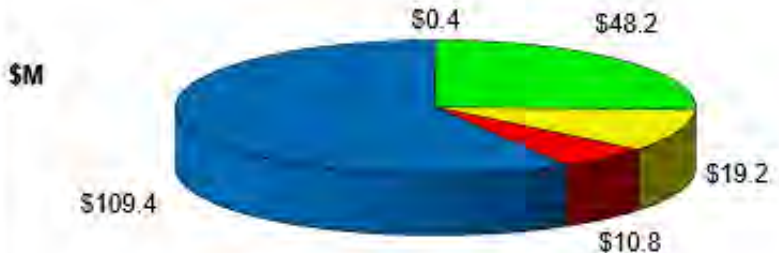
\$M



Loans Cash Investments Other

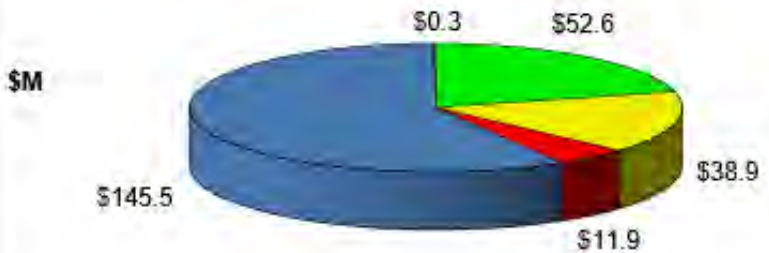
Loan Growth: +32.6%; +\$61.3M in 2023

Loan Mix - Dec 22
\$187.9 M



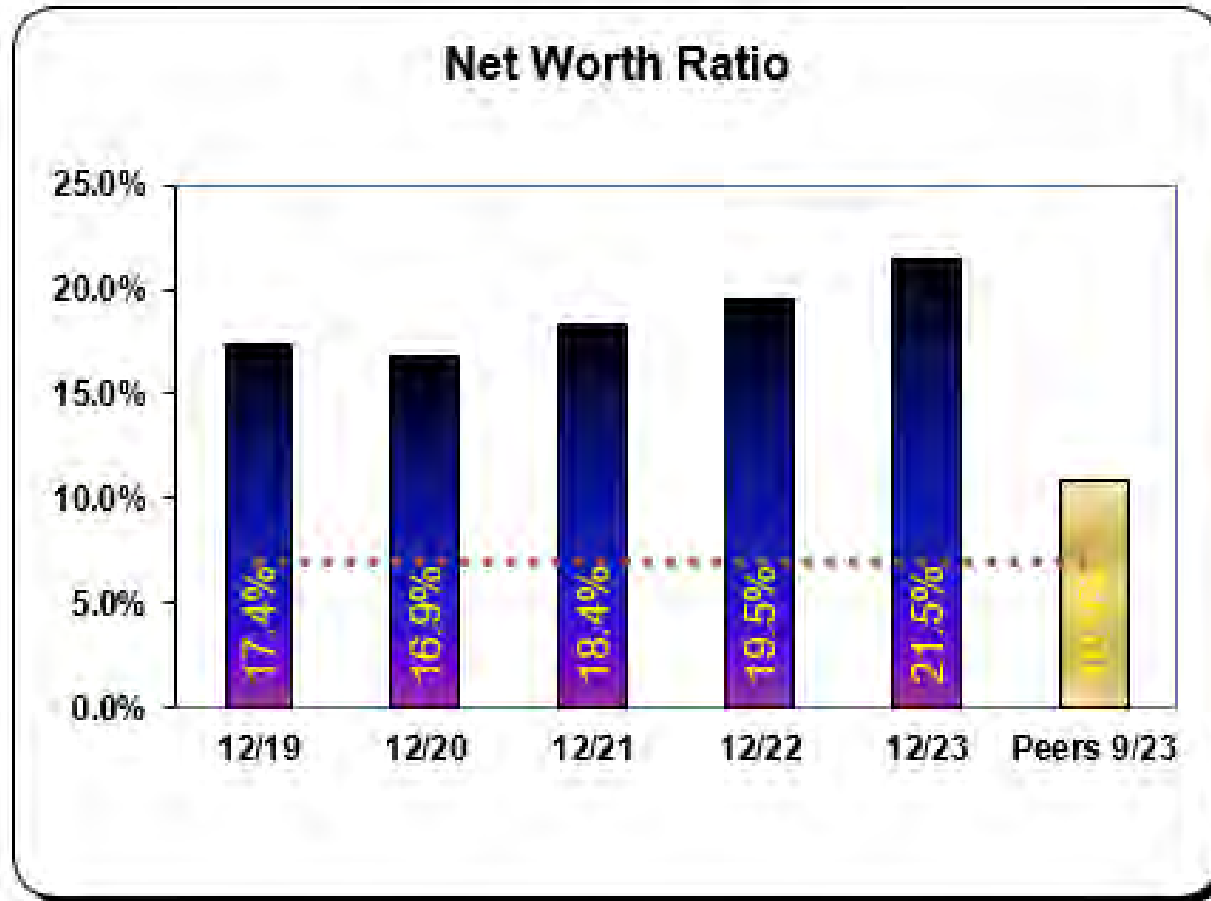
■ Personal
 ■ Participation
 ■ VISA
 ■ Mortgages
 ■ Other

Loan Mix - Dec 23
\$249.2 M



■ Personal
 ■ Participation
 ■ VISA
 ■ Mortgages
 ■ Other

Capitalization – Exceeds Level for “Well Capitalized”



President's Comments

- Fraud Awareness

- Take Responsibility
 - » Notify SECU of Travel Plans
 - » Use My Cards and Net24 Alerts
 - » Monitor Your Accounts Regularly
- SECU Will **NEVER** ask for your PIN #



- Innovation

- My Cards Expansion
- Core Processing System Evaluation
- Security
- International Direct Dial Capability



My Cards

Powerful Card Management right from your mobile banking app.

Election of Board of Directors

- Election Rules per By-Laws
- Nominating Committee Submits these Candidates
 - » Position IV Bob Fons
 - » Position V John Zarnowiecki
 - » Position VI Nihal Wijeyesekera
 - » Position VII Nadia Hasouris
- Introduction and Biographies of Nominees

Board of Director Nominees



- **BOB FONS** earned both Electrical and Mechanical Engineering degrees from Michigan Technological University. He started with SLB as a wireline field engineer in 1981 and joined the Credit Union at that time. He worked in Wireline, Testing, Engineering, and Completions with assignments in the northeastern US, Texas, and Europe and retired in 2020. Bob first joined the SECU Board in May 1998 and served as its Chairman during 2005 and 2006. After resigning from the Board in July 2008 due to a job transfer, Bob rejoined the Board in September 2012.

Board of Director Nominees



- **JOHN ZARNOWIECKI** is an active SLB employee with over 28 years of continuous service and seniority. He started with Dowell Schlumberger in 1995 in West Texas as a cementing, acidizing, and fracturing Field Engineer, and then earned his GFE in the GoM pumping offshore stimulation treatments, as well as running sand control tools. John had several in-house DESC Engineering assignments in Lafayette, LA and Houston, TX prior to accepting his first Project Manager position for ExxonMobil deepwater Nigeria. He is a member of SETC, and his technical career path is based on a series of consecutive in-house Project Management roles for ExxonMobil's most critical and highest profile international Development projects, including West Africa, Sakhalin Island, and currently Guyana while also serving as a Global Completions Advisor to the broader ExxonMobil organization. These assignments have involved extensive international travel, numerous introductions of 'New Technology' to the field, multiple Performed by SLB Silver and Bronze awards, and several granted patents. Outside of the oilfield duties, John's current volunteer roles are focused on active outdoor mentoring with tomorrow's leaders: he has coached numerous youth sports for over 15 years, and currently serves as head coach for 15U baseball, he leads Boy Scouts on High Adventure treks, and he serves on the Mustang District Eagle Scout Board of Review committee. John holds a B.S. of Civil Engineering from Purdue University and has been a member of SECU for 15 years. John prides himself on being 'Schlumberger Safe' and leading by example to make a positive impact.

Board of Director Nominees



- **NIHAL WIJEYASEKERA** retired from SLB in September 2021 as Americas Land Strategy & Marketing Director, after almost 30 years of service. During his career in SLB, he held a variety of positions in Marketing, Sales, Engineering and Operations, including 8 years of international assignments in Saudi Arabia, UAE and the UK. His more recent assignments included D&M Marketing & Technology Manager, PTS VP Geoscience & Petroleum Engineering, Drilling Group VP Marketing & Technology, NAL Drilling VP Sales & Technology, NAL VP Wells Performance, and Corporate Strategy team member. Nihal has degrees in Electrical Engineering & Computer Science from Princeton University, and a Ph.D. in Electrical Engineering from Cornell University. He has been a member of SECU since 1992.

Board of Director Nominees



- **NADIA HASOURIS** is a Human Resources professional with a background in the hospitality, health, and energy industries. Nadia began working at PathFinder (under Smith International) in February 2010 as a Human Resources Generalist and has held various HR Representative and HR Manager positions over the last 14 years. She is currently the Talent Manager for the global Legal, HSE and Facility Management functions, based in Houston. Nadia earned her Honors Bachelor of Arts degree from the University of Toronto in 2006, with a double major in Criminology and Ethics, Society, and Law and a minor in Political Science. She then completed her Certificate of Human Resources Management in a post-graduate program in 2007. Nadia has been a member of the Credit Union since the merger of the legacy Smith and SLB companies in 2010, and originally joined the Board in 2011.

Election of Board of Directors

- One Nominee per Position
- No Vote Required
- Nominees are Confirmed

Q & A Session

- Questions Submitted During Registration
- Follow Up Directly on Specific Issues
- Thank You for the Favorable Feedback

Q & A Session

- Q: When will SECU offer Zelle?
- A: Extensive Review:
 - Prohibitive Operating Cost
 - Significant Fraud Concerns
 - Several Safer Options in Market

Q & A Session

- Q: When will SECU add more ATMs and Branches?
- A: Several Options Available:
 - On-line Banking and BillPay
 - Self-Service Card Management
 - Mobile App with Mobile Deposit Capture
 - Membership in Shared Branch Network of > 5,000
 - Membership in Allpoint ATM Network of > 55,000

Q & A Session

- Q: Can SECU offer more investment options and advice?
- A: Partnership with TruStage
 - MEMBERS Financial Services
 - Registered Financial Professionals through LPL Financial
 - Detail Under Our Member Resources tab

The screenshot shows the MEMBERS Financial Services website. At the top left is the MEMBERS Financial Services logo. To its right, it says "LOCATED AT Schlumberger Employees Credit Union". Below the logo, there is a navigation bar with three tabs: "FINANCIAL PROFESSIONAL" (selected), "FINANCIAL STRATEGY", and "ACCOUNT INFORMATION". Below the navigation bar, the text reads "Financial Professional Work With Someone You Know 888.888.3940". To the right of this text, there is a grey rectangular area. Above the navigation bar, there is a link that says "Check the background of this investment professional on FINRA's BrokerCheck. For information on the services we offer, please see our Form CRS."

Other Business to Complete

- Ratification of Minutes of 76th Annual Meeting
- New Business and / or Unfinished Business

Door Prizes – Total of \$1,000!

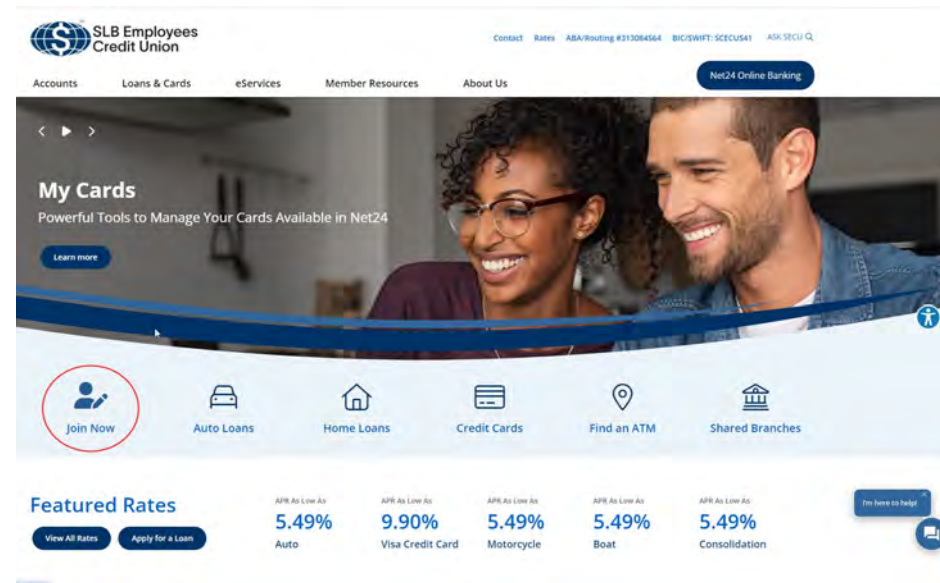
- **Eligibility**
 - SECU Member in Good Standing
 - Webinar Registration
 - Must Attend On-Line Meeting
- **Random Number Generation for Selection**
- **Prizes**
 - Three \$100 Prizes
 - Two \$150 Prizes
 - One \$400 Prize
- **The Winners Are.....**
- **Transfer To Account Today**

Closing Remarks

- Chairman's Closing Comments
- Tremendous Value SECU Brings
 - *FREE* Online Banking with Mobile Deposit and BillPay
 - *FREE* eStatements
 - *FREE* Overdraft Protection (up to 3 Free/month)
 - *FREE* Shared Branch Network over 5,000 Locations
 - 55,000+ *FREE* ATM's
 - Great EMV Contactless Card Program Supported by My Cards

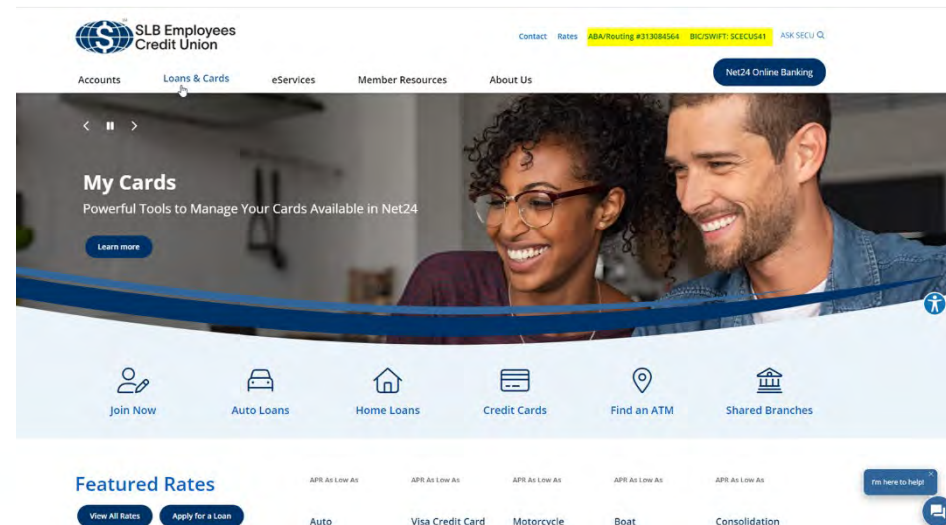
Closing Remarks

- Please Pass Your Experience to Co-Workers
- Joining SECU is Simple
- *'Join Now'* on Homepage



Hand-outs Available

- Available Documents:
 - Slides of Today's Presentation
 - Comparative Financial Statements
 - www.SECU.SLB.com



Closing Remarks

- Thank You for Participating
- Adjourn

SCHLUMBERGER EMPLOYEES CREDIT UNION

COMPARATIVE STATEMENT OF FINANCIAL CONDITION

AS OF DECEMBER 31, 2023

ASSETS	2023	2022	2021	2020	2019
Total Loans	\$ 249,217,383	\$ 187,933,919	\$ 146,991,713	\$ 174,418,402	\$ 242,592,282
Less: Allow. for Loan Losses	(363,263)	(250,595)	(239,343)	(458,251)	(628,107)
Cash	70,640,058	88,420,811	88,583,431	99,997,194	85,483,884
Investments	566,446,789	641,302,099	680,605,461	657,983,338	492,133,345
Accrued Income Receivable	2,449,469	2,418,429	1,964,500	2,301,350	2,489,714
Furniture & Equipment	3,266,839	3,484,021	3,631,934	3,776,220	4,000,239
Other Assets	10,020,023	3,305,681	2,670,870	5,412,110	4,189,329
Total Assets	\$ 901,677,299	\$ 926,614,366	\$ 924,208,566	\$ 943,430,364	\$ 830,260,687

LIABILITIES & EQUITY	2023	2022	2021	2020	2019
Members' Share Accounts	\$ 463,892,946	\$ 508,467,860	\$ 514,237,004	\$ 527,884,010	\$ 458,521,528
Members' Deposit Accounts	238,060,297	231,865,465	235,913,363	252,015,270	222,238,950
Accts Payable and Accrued Exp	6,273,089	5,471,514	4,336,050	4,348,653	4,827,689
Dividends Payable	-	-	-	-	-
Notes Payable	-	-	-	-	-
Statutory Reserve	4,194,783	4,194,783	4,194,783	4,194,783	4,194,783
Other Reserves	10,998,738	10,998,738	10,998,738	10,998,738	10,998,738
Undivided Earnings	178,257,445	165,616,005	154,528,628	143,988,908	129,479,000
Total Liabilities & Equity	\$ 901,677,299	\$ 926,614,366	\$ 924,208,566	\$ 943,430,364	\$ 830,260,687

COMPARATIVE STATEMENT OF INCOME

AS OF DECEMBER 31, 2023

INCOME	2023	2022	2021	2020	2019
Income from Investments	\$ 14,124,909	\$ 9,753,751	\$ 7,703,396	\$ 9,937,247	\$ 11,504,271
Income from Loans	10,380,510	6,962,326	6,527,583	9,534,729	11,098,340
Fees and Other Income	6,191,412	6,710,115	5,425,345	5,633,026	6,675,217
Total Income	\$ 30,696,831	\$ 23,426,191	\$ 19,656,324	\$ 25,105,002	\$ 29,277,828

EXPENSE	2023	2022	2021	2020	2019
Employee Compensation	\$ 3,783,954	\$ 3,237,590	\$ 2,850,783	\$ 3,487,773	\$ 3,644,039
Professional & Outside Svcs	5,275,491	4,628,868	4,216,650	4,249,402	5,261,223
Other Expense	2,219,784	2,006,720	1,478,974	2,011,588	2,689,036
Total Operating Expense	\$ 11,279,228	\$ 9,873,178	\$ 8,546,407	\$ 9,748,763	\$ 11,594,299
Net Income Before Dividends	\$ 19,417,603	\$ 13,553,013	\$ 11,109,918	\$ 15,356,239	\$ 17,683,529
Non-Operating Income/Exp.	-	-	-	-	-
Dividends on Deposit Accounts	975,135	154,451	257,562	444,116	356,706
Dividends on Share Accounts	5,694,259	2,311,186	312,636	402,215	1,228,290
Net Income After Dividends	\$ 12,748,208	\$ 11,087,377	\$ 10,539,720	\$ 14,509,909	\$ 16,098,533

Number of Members	27,923	27,400	27,865	28,890	30,387
Number of Accounts	48,399	47,699	48,874	50,581	53,188
Average Quarterly Dividend	1.179%	0.454%	0.057%	0.074%	0.256%
Total Return to Members	\$ 6,669,395	\$ 2,465,636	\$ 570,198	\$ 846,330	\$ 1,584,996

This credit union is federally insured by the National Credit Union Administration

February 19, 2024
UNAUDITED

Harold E. Ottis, Jr.
President